

2011 Annual Report

2011 was a year of continued progress for the Friends of Auburn Heights Preserve (FAHP), which remains committed to not only preserving the extraordinary collections entrusted to its care but also educating the public about the importance and meaning of those collections. This year's report highlights FAHP's preservation and education accomplishments, and we thank the many individuals, grantors, and supporting organizations who made these achievements possible.

Highlights of the Past Year

- ◆ Tom donated to FAHP the last 5 cars of his collection, plus the Cretors popcorn popper
- ◆ Volunteers made progress on the restoration of 2 cars:
 - 1914 Stanley Model 607
 - 1916 Rauch & Lang Electric Car
- ◆ Volunteers performed major maintenance on 4 cars:
 - 1908 Stanley Model H5 – Began replacement of engine cylinder casting
 - 1912 Stanley Model 87 – Installed spare engine
 - 1913 Stanley Model 76 – Removed and reinstalled engine after bearing replacement
 - 1916 Stanley Model 725 – Replaced boiler
- ◆ Model 78 restoration continued at The Stanley Shop – a significant overrun is expected
- ◆ First FAHP fundraising concert was a success despite oppressive weather
- ◆ Funded by a Welfare Foundation grant, we hired an architect to plan museum modernization
- ◆ Other significant grants were obtained from:
 - Davenport Family Foundation
 - Crystal Trust
 - Marshall-Reynolds Foundation
 - Joseph Boxler Education Fund
- ◆ The FAHP Endowment received a \$10,000 gift and grew to \$44,000

- ◆ Driving Training Program:
 - One driver promoted from Operator to Teaching Steam Car Operator
 - One driver promoted from Intermediate to Steam Car Operator
 - Three drivers promoted from Beginner to Intermediate Steam Car Operator
- ◆ Three AVRR Apprentices promoted to Engineer
- ◆ The electric trains layout was cleaned and refurbished by volunteers

Educational Achievements

In addition to the hard work on major vehicle maintenance and restoration projects, we made great strides toward raising awareness about Auburn Heights and developing children's educational programs in 2011. Some key accomplishments include:

- ◆ Launching a new web site
- ◆ Publishing a Facebook page
- ◆ Receiving a children's program binder with 8 lesson plans, courtesy of a Museum Studies class at University of Delaware
- ◆ Introducing our first Groupon offer (sold out with 150 buyers)
- ◆ Offering private tours to 5x more visitors than 2010
- ◆ Partnering with Wilmington & Western on our first joint tour venture
- ◆ Selling our first event sponsorships
- ◆ Hosting our first benefit concert event
- ◆ Completing the film: *Auburn Heights: Preserving the Past*

We are grateful to our dedicated volunteers who are directly responsible for the many accomplishments spotlighted here.



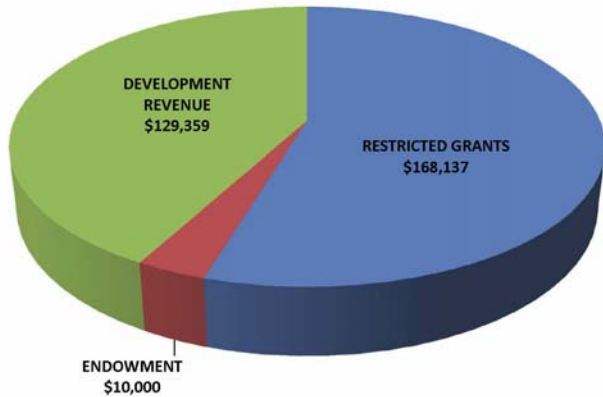
**Friends of
Auburn Heights Preserve Inc.**

P. O. Box 61, Yorklyn, Delaware 19736

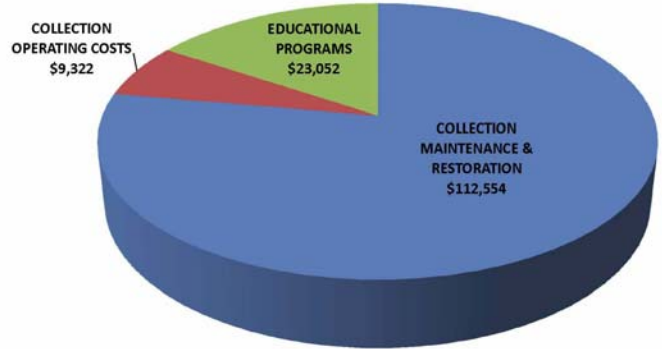
(302) 239-2385 ◆ (800) 349-2134 ◆ AuburnHeights.org

2011 Financial Review

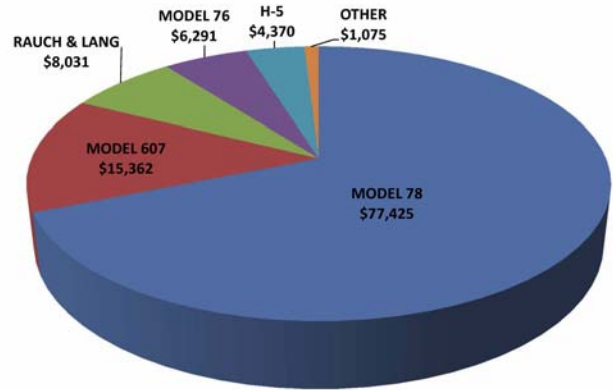
FAHP 2011 REVENUE
(\$307,496)



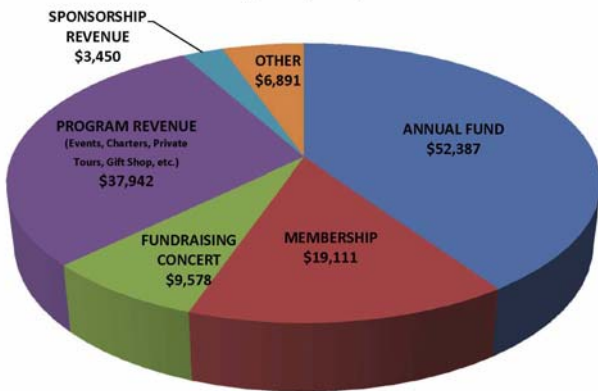
FAHP 2011 PROGRAM EXPENSES
(\$144,928)



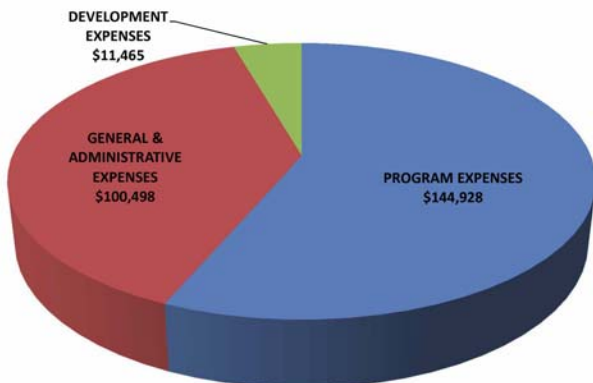
FAHP 2011 COLLECTION MAINTENANCE & RESTORATION EXPENSES
(\$112,554)



FAHP 2011 DEVELOPMENT REVENUE
(\$129,359)



FAHP 2011 OPERATING EXPENSES
(\$256,891)



FAHP 2011 ENDING CASH RESERVES
(\$361,560)

